

**GREGG ANTONSEN INTERVIEW**

**1-18-18**

**(SENIOR VICE PRESIDENT AND QUALIFYING  
BROKER OF SOTHEBY'S INTER'L REALTY)**

**SO GREGG WILL AID US TODAY IN  
UNDERSTANDING THE VALUE OF OUR REAL  
ESTATE MARKET ON THE LOCAL ECONOMY, AS  
WELL AS SPEAK TO THE ROLE THAT  
SOTHEBY'S INTERNATIONAL REALTY PLAYS  
WITH HOME BUYERS AND SELLERS.**

**I GUESS A STARTING POINT GREGG IS FOR  
YOU TO SHARE WITH THE AUDIENCE WHERE  
2017 ENDED UP WHEN IT COMES TO REAL  
ESTATE SALES IN OUR REGION.**

**(SIR REPORT)**

**\*PROJECT WHAT WILL HAPPEN IN 2018.**

**\*VALUE TO HOME BUYERS AND SELLERS OF  
KNOWLEDGEABLE REAL ESTATE BROKERS.**

**\*SIR - STAFF AND SPECIAL ELEMENTS.**

**\*MAYORAL RACE.**

**\*RECOMMENDATIONS TO THOSE WHO WISH TO  
BUY, OR SELL IN THE NEW YEAR.**

**\*REY'S VARIOUS HANDOUTS.**